

HIRING AN MSP VS. INTERNAL IT TEAM

With IT becoming more complex and costly for small businesses, the argument in favor of MSPs, like Interlaced, is more relevant than ever. Why?

Let's take a look at an example 50 person company:

HIRING AN IT MANAGER | YEAR 1:

\$9K

MONTHLY SALARY OF IT MANAGER WITH BENEFITS

\$12K

RECRUITING COSTS

INTERNAL SUPPORT TOOLS/PRODUCTS:

\$2K

LICENSING COST PER MONTH FOR COMPLIANCE AND SECURITY TOOLS

\$22.5K

SUPPORT TOOLS AND PRODUCTS IMPLEMENTATION

YEAR 1 COSTS:

\$146K

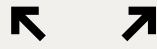
NOW LET'S LOOK AT AN AVERAGE MSP...

\$5K

AVERAGE ONE-TIME STARUP FEE

\$150

AVERAGE COST PER USER, PER MONTH**



\$400

AVERAGE PER MONTH SAVINGS: MDM, HELPDESK AND MORE INCLUDED

\$7.5K

AVERAGE TOTAL COST PER MONTH

YEAR 1 COSTS:

\$95K

**SOURCE: [HTTPS://WWW.MSPNEWS.COM/MSP-NEWS/ONE-THING-FOR-CERTAIN-MSP-PRICING-STILL-ALL-OVER-THE-PLACE-EMERGENCY%20REPAIRS%20AND%20MORE](https://www.mspnews.com/msp-news/one-thing-for-certain-msp-pricing-still-all-over-the-place-emergency-repairs-and-more).